

Full Spectrum Reinsurance Administration

StoneRiver Reinsurance Solutions



Reinsurance and the Bottom Line

Effective reinsurance management is vital to a company's profitability. While some carriers still rely on inefficient manual or spreadsheet routines to administer reinsurance programs, others have chosen true automation that delivers the control needed ... control that has discovered recoverables missed by spreadsheets and manual methods in many cases. Sound reinsurance management ensures that each claim is reviewed against your contracts. It helps you create a reinsurance program that's financially sound and enables optimal retention levels for your organization. It also ensures data integrity, allowing you to negotiate the best premiums with your reinsurance providers.

Full Spectrum Reinsurance Management

StoneRiver has developed P&C reinsurance software for nearly 20 years, with each generation providing stronger,

deeper functionality. Both of our reinsurance systems offer a full range of functions, from contract definition, to claims, through year-end statutory reporting. Our seasoned professional services team members have a track record of successfully implementing reinsurance systems.

Every day over 100 carriers count on the insurance expertise built into our reinsurance systems. These systems have consistently focused on helping you reach the critical business objectives of lowering operating expenses and operating with faster, more accurate reporting. These solutions lower operating expenses by delivering processing efficiencies, streamlining operations and improving data flows. The systems also reduce the time needed for recoverable collection and identify previously undiscovered collectibles, using the reporting and recoveries expertise built into the systems.

StoneRiver Reinsurance Solutions

Universal Reinsurance System (URS®)

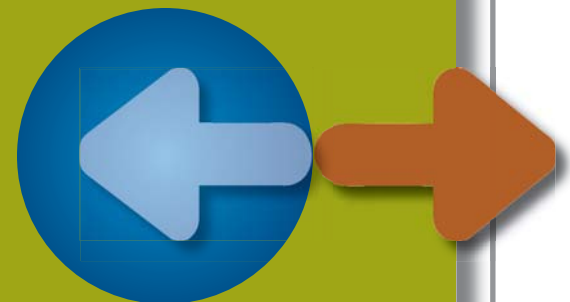
Both Ceded and Assumed

- Manages treaties for ceded, assumed, retroceded, pools, and affiliates
- Automates attachment, calculation, and posting of premium and loss cessions and retrocessions
- Identifies and calculates per risk, per occurrence, proportional, and catastrophe loss recoveries
- Manages reinsurance claims with customized billing, first notice of loss, and status request letters
- Manages receivable, payable, and funds withheld sub-ledger balances
- Supports cash management, including receipts, disbursements, cash application, and check details
- Facilitates statutory reporting including Schedule F Exhibits and support for Schedule P
- Manages Letters of Credit, funds held, trusts, and deposits
- Provides reinsurance and retrocessional information through online inquiry, extensive library of standard reports, and flexible ad hoc reporting capabilities

Freedom Reinsurance System (FRS)

Ceded Reinsurance - Easier Than Ever

- Easy to install and implement
- Easy import of table values, fac certs and cash
- Easy export of all data
- Easy online configuration of general ledger interface
- Automatically interfaces Schedules F and P information to eFreedom Annual Statement



Key Capabilities

- Automate identification, calculation and posting of premium and loss cessions and retrocessions
- Generate and track per risk, per occurrence and catastrophe:
 - Claim incurred status
 - Diary
- Create and manage receivables, payables, fund-withheld balances and Letters of Credit with automatic account tracking and calculations
- Produce valuable reports with underwriting and actuarial information
- Interface with general ledger and other systems
- One-click Schedule F generation and on-demand statutory reporting

With either StoneRiver reinsurance system you have the ability to manage and automate the underwriting and administration of all types of reinsurance, including ceded, retroceded, treaty, facultative, proportional and excess. The Universal Reinsurance System (URS®) supports assumed reinsurance as well.

Interfaces work directly with your primary processing systems, including policy, premium, claims, general ledger, and annual statement software. This reduces clerical work, limits the possibility of operator errors and eliminates duplicate data entry.

Our experienced consultants offer a range of services from implementation to programming system modifications and more. You can take full advantage of customized training as well as comprehensive web and phone support, consulting and coaching services.

Client Successes

Our reinsurance clients have recognized significant value and ROI through operational efficiencies and reinsurance recoveries. Client success stories include:



- The commercial insurer that identified and collected a \$1.9 million aggregated claim previously unidentified by manual methods.
- The reinsurer that reported a 30% improvement in operational efficiency.
- The personal lines mutual insurer that found \$1.3 million in missed recoverables when the company implemented one of our reinsurance systems.
- The regional commercial insurer that identified \$1 million in overceded premium, which was recovered from the reinsurers.
- The department of insurance that found a missed billing of \$500,000 three months after implementing one of our reinsurance systems.

What might you be missing?

A Top 10 Insurance Company's Success

As part of an overall re-engineering of this Top 10 Property & Casualty writer's reinsurance process, the company selected a StoneRiver reinsurance solution over two competitors. The selection was based on the system's significantly superior functionality. The implementation consolidated their assumed and ceded processes, which had been managed with technology, paper and spreadsheet systems that were inadequate for their volume and complexity.

The company implemented the contract administration, claims and recoverable management, accounting, and statutory reporting functionality. Within the first few years, the company was able to reduce their pending recoverable balance by 75%, due to tighter controls and earlier communication with reinsurers.

The project team also discovered 70 previously unsubmitted claims that have since yielded \$1.5 million in recoverables. Our reinsurance solution also allowed the company to significantly reduce Schedule F penalties, preserving the company's surplus and capacity.

Proven Systems for Ceded and Assumed Reinsurance

Our two reinsurance solutions address the diverse technical and business needs of this market:

- The **Universal Reinsurance System (URS®)** uses a Java user interface with a conventional browser and employs a DB/2, UDB or SQL Server database to administer both ceded and assumed transactions of unlimited volume.
- The **Freedom Reinsurance System (FRS)** is a client/server solution that administers ceded business and employs a SQL or Oracle database.

Our skilled reinsurance and technology professionals will help you determine which solution best suits your organization's unique business and technical requirements.



Application Outsourcing

Using URS in an application outsourcing mode allows you to gain the advantages of our reinsurance software without a hardware investment. You benefit from a variable pricing model, capacity on demand to accommodate future growth, and assurance that your data is secure at our state-of-the-art facility using the best technology, processes and equipment. When it comes to improving your reinsurance administration, you need to look at only one source ... StoneRiver.

About StoneRiver, Inc.

Hundreds of insurers, state funds, and administrators rely on StoneRiver software and processing solutions to achieve a competitive edge. StoneRiver promotes client success by streamlining complex business processes. Visit www.stoneriver.com for more information.



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